



GIB® PLASTERBOARD ALLOCATION PROCESS OVERVIEW

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CUSTOMER ORDER REQUEST

Discuss customer order needs, including:

- Desired date of delivery
- Delivery service type
- Order M2 needed

2

STORE ORDER REVIEW AND PROCESSING

Check if order can be included in store allocation for the customers desired month of delivery.

Accept customer order.

Load order to store ordering systems. Update store allocation M2 tracking tools to keep track of available monthly M2 remaining.

Send order to Winstone Wallboards during the order placement window for the required delivery month.

Send orders to: orders@gib.co.nz

Move customer order to another month where allocation M2 is available.

Advise customer and follow above steps.

Decline to take customer order.

3

ORDER PROCESING

Winstone Wallboards processes and returns order confirmation as per normal process.

Order delivery will be scheduled as close as possible to the customers desired delivery date.

4

ORDER CHANGES

Stores can modify, cancel or request a delivery date change up to 10 working days prior to the scheduled delivery date subject to store allocation limits and delivery service availability.

Delivery Change Requests – 10 Working Days Prior Notice

Stores can request an existing order of a similar size and delivery location be brought forward to replace the rescheduled order.

Delivery Change Requests – Inside of 10 Working Days

Winstone Wallboards will reallocate the delivery slot to the next available order regardless of who the customer shops with.

Sites Not Plasterboard Ready

For DTS deliveries, Winstone Wallboards will not deliver to sites which are not plasterboard ready. We will work with the customer to find a suitable new delivery date.

For DTS plasterboard ready site requirements visit gib.co.nz

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PLASTERBOARD DELIVERY

FIS DELIVERIES: Delivery as per standard FIS delivery process.

DTS DELIVERIES : Delivery as per standard DTS delivery process. Service availability region dependent.

EX WORKS COLLECTION: As per standard ex works collection. Service availability region dependent.



WHY GIB® PLASTERBOARD ALLOCATION?

- Since the August 2021 lockdown unprecedented levels of forward orders have seen GIB® plasterboard lead times increase significantly.
- As a result Winstone Wallboards is temporarily moving to an allocation model from 1st of July.
- The new Tauranga plasterboard plant, which is due to be operational mid 2023 will significantly increase plasterboard capacity well in excess of current and forecasted demand levels.

VISUAL SUMMARY OF THE CUSTOMER ORDER GROWTH WINSTONE WALLBOARDS HAS SEEN OVER THE LAST 6 MONTHS.



Daily Orders July 2021

Daily Orders January 2022

AIM OF THE ALLOCATION PROCESS

- Provide merchant stores with a forward view of their monthly GIB® plasterboard volumes available for use in servicing customer and store replenishment orders.
- Maximise the amount of GIB® plasterboard arriving onto sites, just prior to when lining installation is to occur.

MAXIMISING GIB® PLASTERBOARD ARRIVING ON SITE JUST PRIOR TO INSTALLATION

- Supplying plasterboard which then ends up being stored for an extended time period prior to lining, ultimately compromises other customers who are ready to line now.
- To improve this situation Winstone Wallboards is not carrying out Delivered to Site deliveries to sites which are not plasterboard ready.
- Merchant stores can also help by checking with customers that their sites are at lining installation stage prior to supplying the plasterboard.

STORE ALLOCATION PROCESS SUMMARY INFORMATION

- Winstone Wallboards will provide stores with forward visibility of each stores total available monthly plasterboard allocation to help them work with customers to plan out future project requirements and delivery dates.
- Stores will have visibility of monthly volumes for July, August and September and will be kept regularly updated on future allocations.
- The monthly plasterboard allocation is in M2, covers all plasterboard types including

GIB Barrierline® and GIB Weatherline® and can be used across all service types subject to service availability.

- GIB® compounds, GIB-Cove® and accessory products are not included in the allocation process and can continue to be ordered as per normal. Currently a 2 week lead time applies.

DETAILED ALLOCATION PROCESS INFORMATION AND TOOLS

- Detailed information on the allocation process for stores is available in the 'GIB® Plasterboard Store Allocation Process Bulletin' or contact your local Winstone Wallboards Area Sales Manager.

ORDER PLACEMENT WINDOWS FOR DELIVERY MONTHS

- Winstone Wallboards will commence accepting orders 2 months out from the desired month of delivery.

Key ordering window dates for the first 6 delivery months

- Desired delivery dates of store orders need to be reasonably evenly distributed across the month. Winstone Wallboards reserves the right to move order dates as required to achieve this.
- Only place orders up to the monthly allocation volume. Orders placed over this will not be processed and will be requested to be resubmitted for the next delivery month when that months ordering window opens.

Delivery Month:	Order Placement Window:	Order Changes/ Cancellations
July 2022	From: Mon 2 nd May* To: Fri 27 th May	Changes and/or cancellation of customer orders are permitted up to 10 working days before the orders confirmed delivery date. This is subject to merchant store allocation limits and service availability.
August 2022	From: Wed 1 st June To: Thu 30 th June	
September 2022	From: Fri 1 st July To: Fri 29 th July	
October 2022	From: Mon 1 st August To: Wed 31 st August	
November 2022	From: Thu 1 st September To: Fri 30 th September	
December 2022	From: Mon 3 rd October To: Fri 28 th October	

*Subject to processing order cancellation requests from merchants for existing July orders that needs to be completed before accepting new orders for July.