



CONSTRUCTIVE



Lifting the Game: What the research told us

Nigel Collin

LED BY



PLATINUM AND
KEYNOTE SPONSOR



PLATINUM SPONSOR



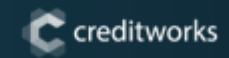
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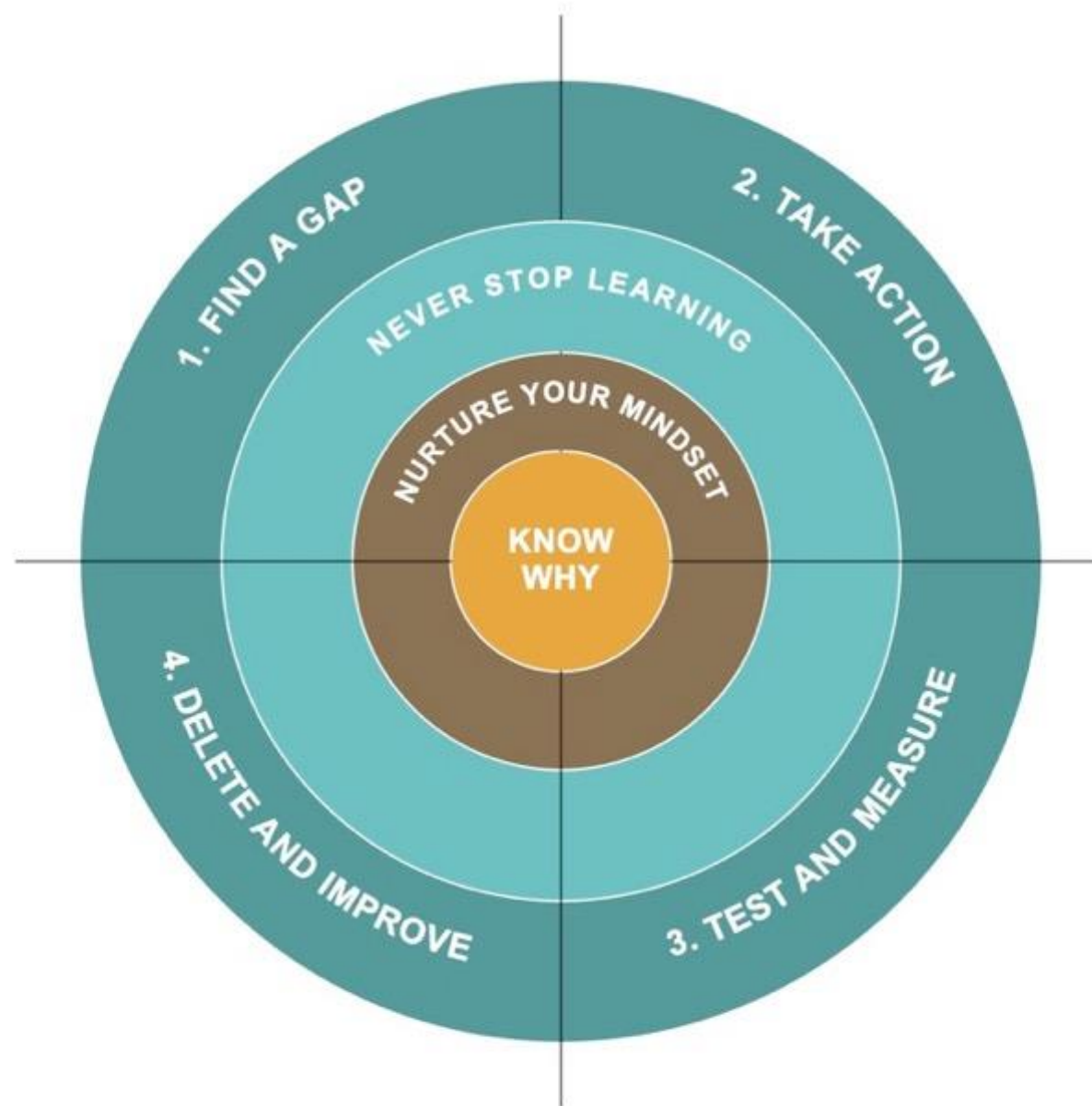


SILVER SPONSORS





The Game of Inches®



FOUR ACTIONS:

1. Find a Gap
2. Take Action
3. Test and Measure
4. Delete and Improve

THREE BEHAVIOURS:

1. Have Purpose
2. Nurture your Mindset
3. Keep Learning





**It's the little things you do
that make the biggest impact.**



Find a Gap

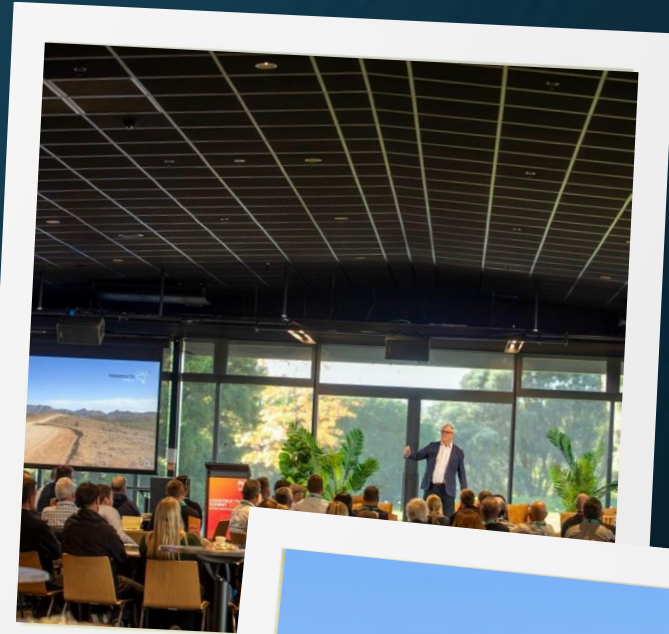




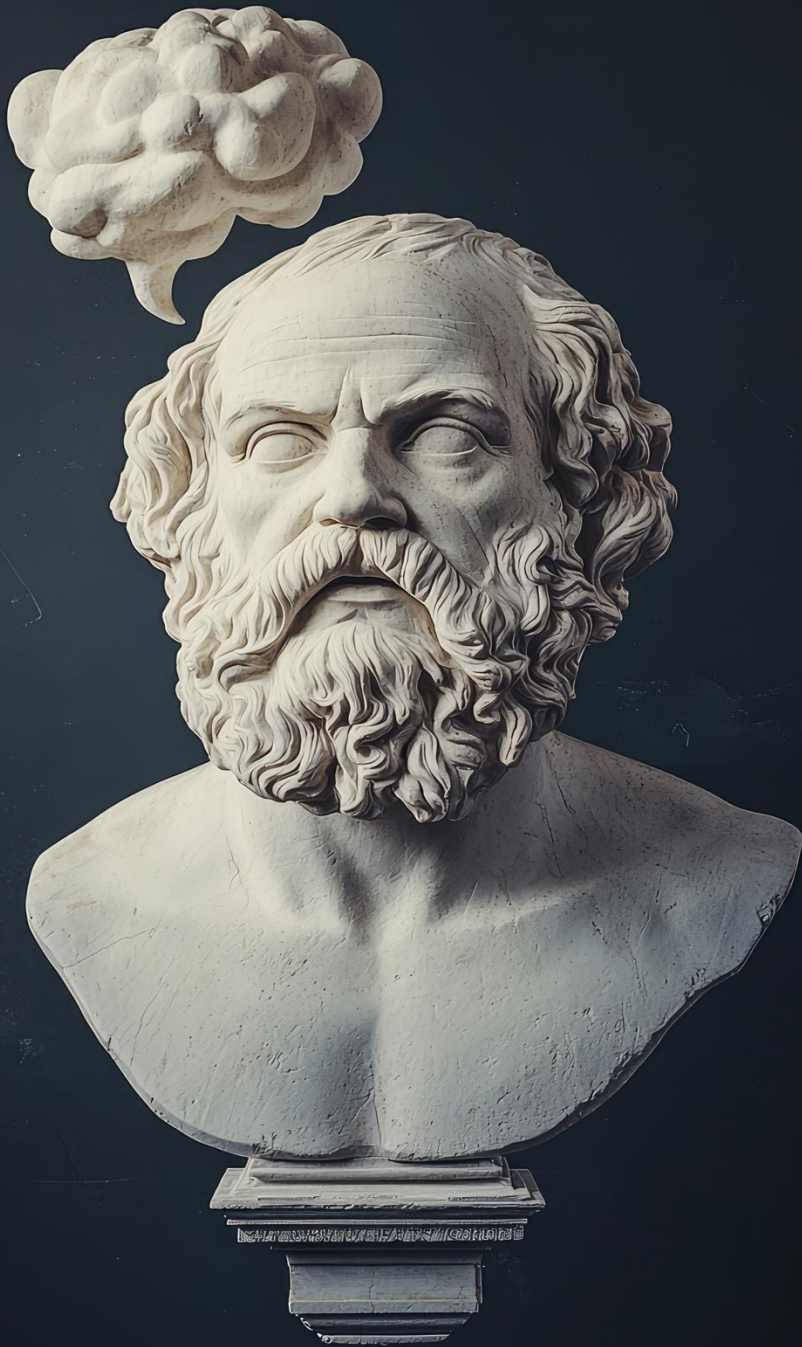
**Be a Gap Hunter.
Not an Idea Hunter.**



A LISTENING TOUR



SOCRATES







**The goal is not to eliminate uncertainty.
It's to become more adaptive.**



SO...WHAT DID WE HEAR?

01 KNOW YOUR NUMBERS

Margin is Everything



Planit Construction

Kirstie and Rowan



01 KNOW YOUR NUMBERS

Margin is Everything



02 A PEOPLE FOCUS

Human-Centric Approach



Pukekohe Builders

Nikita, Michael, Ben, Mikhail



02 A PEOPLE FOCUS

Human-Centric Approach



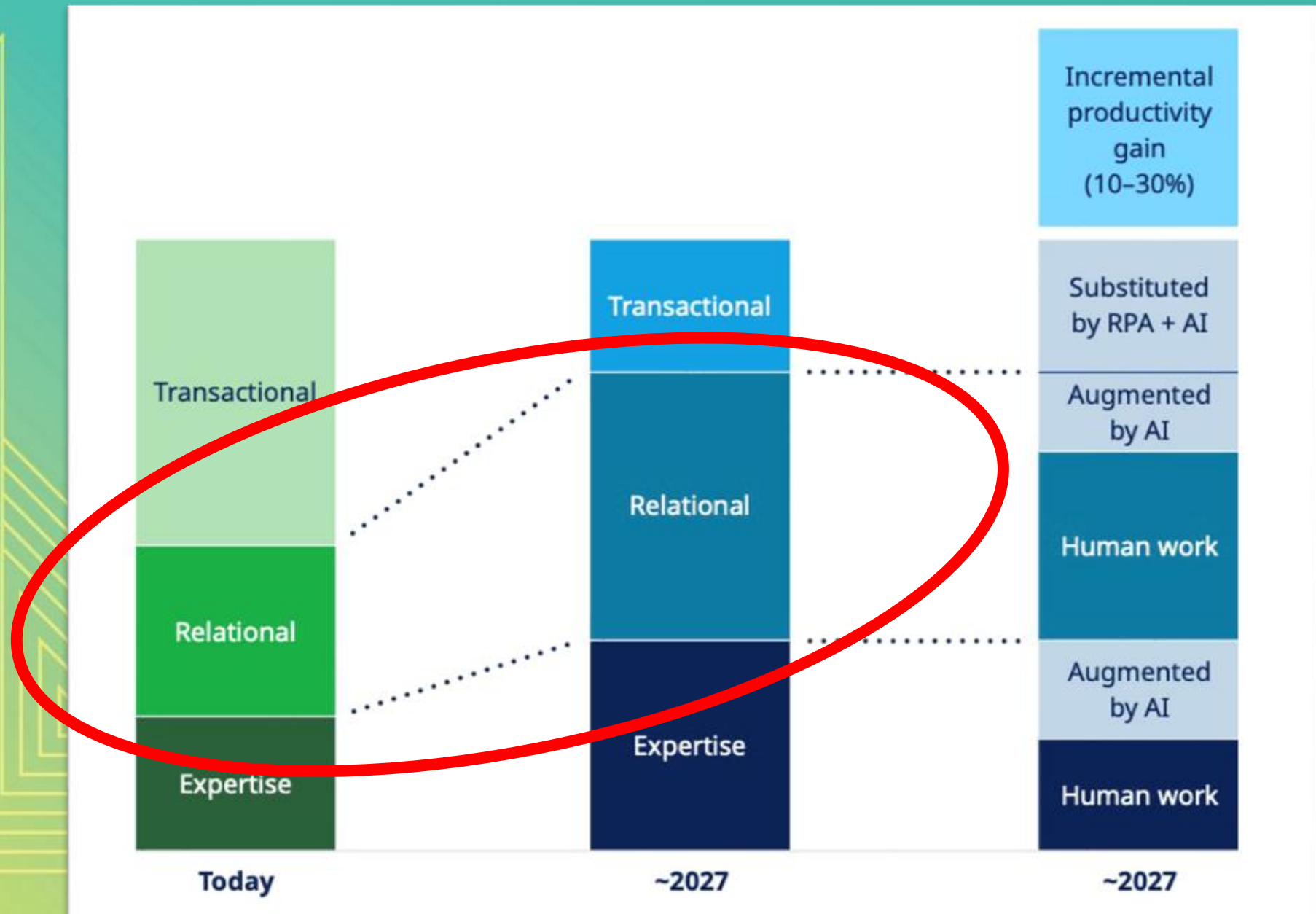
THINKERS
50



Mercer

The human- centric enterprise





03 REFRAME INNOVATION

The Wisdom of the Room



Trent Building

Richard Trent



03 REFRAME INNOVATION

The Wisdom of the Room



04 BE PROACTIVE

Not reactive.





SUSTAINABLE

We operate with a sustainable business model and culture.



HEALTH & SAFETY

We ingrain health, safety and wellbeing into our culture enabling a healthy, happy team.



VALUES & CULTURE

Our values and culture are completely embedded in who we are and what we do.



ENDURING

We aspire to be a great business through organisational learning which in turn creates enduring success.

CUSTOMERS

We build trust and true relationships with our customers.



OUR VISION

Building an enduring and sustainable company that creates lasting value for our customers, community and team.

- Enduring - We Learn - We encourage openness, collaboration, and continual learning and improvement. We share learnings from successes and failures, and share knowledge freely.
- Sustainable - We Thrive - We are resilient and work in a sustainable way. We are agile, adaptable, and able to respond quickly to changes in our environment.
- Customers - We Serve - We serve our customers with integrity, transparency, and experience. We strive to exceed expectations in the way we behave and by delivering high-quality workmanship, innovative solutions, and exceptional customer service.
- Community - We Connect - We strive to be good neighbours and make a positive impact in our community. We build strong relationships.
- Family - We Belong - We create an environment where everyone feels welcomed and valued and where individuals can leverage their unique strengths and perspectives to make a positive impact.



OUR VALUES

- Integrity
We act in an honest and upfront way.
- Responsibility
We take ownership for ourselves and for any decisions we make.
- Respect
We always act in a manner that is dignified and gracious.
- Support
We help others, both in general, and particularly in times of need.

04 BE PROACTIVE

Not reactive.





Over to You

Word Cloud?



1 | One Thing





Please welcome...
Ankit Sharma