## GIB® Plasterboard Allocation Model – TRADE CUSTOMER FAQs – April 12<sup>th</sup>

From early April Winstone Wallboards has begun engaging with merchant stores around the key details of the GIB<sup>®</sup> plasterboard allocation model. This includes providing stores with their monthly allocation volumes for July to September and specific process detail to help merchant stores work with customers when placing plasterboard orders under allocation when it comes into effect from the 1<sup>st</sup> of July 2022.

It's also important to be aware the GIB<sup>\*</sup> plasterboard allocation model is a temporary measure until the new Tauranga manufacturing plant is operational in mid-2023. Once the new plant is operational and sufficient additional plasterboard has been produced to service current market demand the plasterboard allocation model will look to be discontinued.

# What Does Allocation Mean for Merchant Stores

Under the plasterboard allocation model merchant stores will have a pre-determined forward monthly volume of GIB<sup>®</sup> plasterboard which they can then distribute amongst their customers to help facilitate the maximum amount of plasterboard to reach building sites just prior to when it is required for installation.

### **Common Customer Allocation Questions**

### Q: When can I begin placing plasterboard orders with my merchant?

Merchant stores should now be in a position to work with you on your upcoming plasterboard project needs. Merchant stores should be able to give guidance on whether or not they are in position to assist you with supplying plasterboard for your desired month of delivery.

### Q: Does Winstone Wallboards have any suggestion to help me work with merchant so they can accept my order?

Like other high demand building materials currently on allocation we would suggest engaging as early as possible with your preferred merchant and including all the order information you would normally supply. E.g. square meterage, product mix and desired delivery date.

If possible try to give your merchant store as realistic a view as possible on when you will likely need your plasterboard delivery. This will help them to assess their current plasterboard commitments for your desired delivery month and advise you if they are in a position to take your order.

#### Q: Can I still request a specific delivery date for my plasterboard order?

Yes, just do this as you normally would through your merchant.

Winstone Wallboards will attempt to deliver stock as close as possible to the desired delivery date, however this will be dependent on delivery capacity for a given day or week.

#### **Q: What if My Project is Delayed**

Winstone Wallboards understands that construction delays happen. If you become aware that your project is likely to be delayed, we strongly suggests you get in touch with your merchant store as soon as possible to have the best chance to reschedule a plasterboard delivery to a more suitable date.

This is particularly relevant for GIB<sup>®</sup> Delivered to Site (DTS) orders as the plasterboard will not be delivered if the site is not plasterboard ready.

#### **Q: What is a Plasterboard Ready Site**

To enable a GIB® Delivered to Site delivery to occur the site needs to be ready to accept plasterboard.

For interior plasterboard deliveries:

 The roof is installed and the building is weatherproof (i.e. closed in) so that the GIB<sup>®</sup> plasterboard can be kept dry and fully protected from weather.

- The site has clear and unobstructed access to the plasterboard drop points on site.
- The floor area where the plasterboard is to be stored is clear, dry and free of obstacles.

For exterior product deliveries:

- When the floor slab has been completed.
- When framing has arrived on site.

### Q: Should I consider placing the same plasterboard order across multiple merchant stores.

Winstone Wallboards strongly suggests customers place only one order per job with your preferred merchant. This will help ensure merchant allocations are fully utilised every month and will help improve plasterboard stock availability for the wider market.

Lastly thank you once again for your patience as we work through this period of high demand. Winstone Wallboards does recognise the effect the current high level of demand is having on customers and we are working as quickly as possible to address the situation.

Kind regards The GIB<sup>®</sup> plasterboard Team